

# Harsha Raghavan

## Managing Partner



### Career Background

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- Overall experience investing > \$3.0 billion across multiple continents. Track record of value creation through intensive engagement with portfolio companies
- Founded Fairfax's investment activities in India as CEO of Fairbridge Capital and Director of Fairfax India with responsibility for all capital allocation decisions in India
- Renowned for ability to transform businesses. Directed Thomas Cook acquisitions of 26 businesses globally and served as the interim CEO of Bangalore International Airport to oversee major capex programs and rebuild management team

### Board Engagement

- Currently serves as Chairman of the Boards of Jagsonpal Pharmaceuticals, Agilitas Sports, and Just Udo Aviation (fly91), and as a member of the Boards of Camlin Fine Sciences and Onward Technologies
- Extensive prior Board experience at Hindustan Foods, Fairfax India Holdings, Thomas Cook India, Qness Corp, Bangalore Airport, Sterling Holiday Resorts, Fairchem, Sanmar, National Collateral Management Services Limited, Nations Trust Bank, and others

### Work Experience

- 2018-present: Convergent Finance, Managing Partner
- 2010-2018: Fairbridge Capital, Founding MD & CEO and Fairfax India Financial Holdings, Director
- 2009-2010: Steer Capital (Mumbai), Founding MD
- 2008-2009: Candover Partners (Mumbai), Managing Director & Head of India
- 2004-2008: Goldman Sachs Principal Investment Area (NY/London/Mumbai), Co-Head of Principal Investment Area India
- 1996-2000: Indocean Chase Capital (Mumbai), Vice President

### Education

- 2004: Master of Business Administration, Stanford Graduate School of Business
- 1996: Master of Science, Industrial Engineering, Stanford University
- 1994: Bachelor of Art, Computer Science and Economics, U.C. Berkeley



*Has been working with  
other team members  
since 2008*